

# The New England Alliance

In Conjunction with District One  
Of American College of Health Care Administrators

## Fall Regional Conference

*At the Portland Regency Hotel & Spa*

*20 Milk Street*

*Portland, ME 04101*

*Wednesday, September 25th - Friday, September 27th, 2019*

9 CEUs for Administrators - ALL PROGRAMS HAVE BEEN SUBMITTED TO NAB

Wednesday Evening

### No Cocktail Reception

Thursday 9:00am – 12:00noon

(Registration & Breakfast 8:15 am)

*Seminar: “Learn How to Fix Problem Medicaid & Medicare Cases that Your Colleagues Throughout New England are Experiencing”*

The presentation will address the Medicare & Medicaid eligibility and reimbursement problems that providers are facing today throughout New England. Attendees will be asked to bring with them examples of specific problematic cases to the presentation. As a group, we will discuss what other New England providers are experiencing and analyze the most effective solutions.

*Speaker: Chad Bogar, Esq., Founder, Owner, CEO and Managing Partner of Schutjer Bogar. Mr. Bogar’s practice focuses exclusively on Medicaid eligibility, civil litigation, and regulatory matters for long term care providers. Mr. Bogar has conducted over 100 educational seminars on Medicaid related issues as well as on site Medicaid training programs for long term care providers and their staff. 3.0 CEU’s*

Thursday Noon – 1:00 pm

Buffet Luncheon

Thursday 1:00 PM -4:00 pm

*Seminar: “How to Set Up Your Own Home Care Company”*

The presentation will cover some of the benefits posed toward agencies related to continuity of care, re-hospitalization rate reductions, and potential increases to overall CAHPS (Consumer Assessment of Healthcare Providers & Systems) scores. This session will also educate members on the core process involved in establishing Home and Community Based Service agencies, and potential service expansions available once an agency has been established.

*Speaker: Marcus Ponce DeLeon, Chief Operating Officer of Certified Home Health Care Consulting. Marcus oversees the day to day operations of startup consulting services for home care, home health care and hospice agencies. Marcus is an expert in the startup health care arena, specializing in long term care support services, industry regulations, and program development. Marcus has been with Certified Homecare Consulting for 5 years and enjoys the ever-changing landscape of the healthcare industry and navigating his clients through the sometimes difficult terrain. 3.0 CEU’s*

Thursday 4:15 pm

Cocktail Reception

Immediately following

District One of ACHCA Regional Meeting

Cocktail Reception

Friday 9:00am – 12:00noon

(Registration & Breakfast 8:15 am)

*Seminar: “IT/Cyber Security and How it Relates to Health Care as well as Hardware Upgrades (Win7 end of life). This Seminar includes the Latest Phishing and Ransomware Attacks. Also, the Big Difference Between “home style” Wi-Fi and Medical-Grade Wi-Fi.”*

*Speaker: Helder Machado CEO and CISO of Machado Consulting, Inc. an information technology consulting practice and Managed Security Service Provider, MSSP, based in Worcester, MA. Machado Consulting is a Service-Disabled Veteran-Owned Small Business (SDVOSB) Helder is also a Lieutenant Colonel, LTC, in the MA Army National Guard currently serving as the Chief Information Officer, G6 and a 31 year combat veteran, recipient of the Combat Infantryman’s Badge and has served overseas in Iraq with the highly decorated Third Infantry Division. Helder is a Certified Information Systems Security Professional, CISSP, and has over 25 years experience in the Information Technology and Cyber Security areas. 3.0 CEU’s*

Conference adjourns at noon  
Thank you for your support.



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**Future Dates for Conferences 2020**

**Winter Conference and Annual Meeting at Woodstock Inn & Resort Jan. 15 - 17**

**Spring Regional Conference at Newport Harbor Hotel & Marina May 20 - 22**

**Fall Regional Conference at the Portland Regency Hotel Sept. 23 - 25**

**New England Fall Regional Conference**

*Portland Regency Hotel & Spa, Portland, Maine*

*Thursday, September 25th - Friday, September 27th, 2019*

**PLEASE !! REGISTER IN ADVANCE TO GET THE BEST RATE – One Registration per individual**

Name:	NHA License #:	State:	
Facility Name:	email address:		
Address:	Tel. # (      )		
City, State, ZIP:	Credit Card Number: M/C Visa AMEX Please print clearly		
CC Expir. Date <u>and</u> three or four digit code ____/____	Zip Code (where the bill goes):		
ATTENTION: YOU MUST BE REGISTERED WITH CE REGISTRY ON NAB WEBSITE BEFORE THE CONFERENCE!! <a href="http://www.nab@nabweb.org">www.nab@nabweb.org</a>	Signature:		
	Login to NAB website, go to “CE REGISTRY” , fill out your info. Your number will begin with an “R” located on the bottom left of the screen. CE REGISTRY #: _____		
Please make check payable and mail to: <b>“New England Alliance”</b> <b>Angie Belland, Event Coordinator</b> <b>P.O. Box 223</b> <b>South Barre, MA 01074</b>	Please circle		
		Early Registration	On-Site Registration
	All 3 Seminars	\$240	\$270
	Thursday AM Seminar	\$85	\$95
	Thursday PM Seminar	\$85	\$95
Friday Seminar	\$85	\$95	

**\*\*Please be mindful of hotel reservation date 9/4/19 by calling 800.727.3436.**

Conference price includes meals listed in the above agenda. **Rooms are \$215 (single/double) per night.** For directions and other resort information please visit: [www.theregency.com](http://www.theregency.com). Public Parking is close by and within walking distance from the hotel. Day Parking is \$5.00 and Overnight parking is \$20.00. Overnight room reservations are made separately by calling **800.727.3436**. Please mention the **New England Alliance** for the special rate. For additional information please email Bob at [roriol@oriolhealthcare.com](mailto:roriol@oriolhealthcare.com) or call 508.829.1198 or email Angie at [abelland107@outlook.com](mailto:abelland107@outlook.com) or call 508.981.9182