The New England Alliance
In Conjunction with District One
Of American College of Health Care Administrators

Fall Regional Conference
At the Portland Regency Hotel & Spa
20 Milk Street
Portland, ME 04101

Wednesday, September 27th - Friday, September 29th, 2017
9 CEUs for Administrators - ALL PROGRAMS HAVE BEEN SUBMITTED TO NAB

Wednesday Evening
No Cocktail Reception

Thursday 9:00am – 12:00noon
Seminar: Learn How to Fix Problem Medicaid & Medicare Cases that Your Colleagues Throughout New England are Experiencing”
The presentation will address the Medicare & Medicaid eligibility and reimbursement problems that providers are facing today throughout New England. Attendees will be asked to bring with them examples of specific problematic cases to the presentation. As a group, we will discuss what other New England providers are experiencing and analyze the most effective solutions.
Speaker: Chad Bogar, Esq., Founder, Owner, CEO and Managing Partner of Schutjer Bogar. Mr. Bogar’s practice focuses exclusively on Medicaid eligibility, civil litigation, and regulatory matters for long term care providers. Mr. Bogar has conducted over 100 educational seminars on Medicaid related issues as well as on site Medicaid training programs for long term care providers and their staff.
3.0 CEU’s

Thursday Noon – 1:00 pm
Buffet Luncheon

Thursday 1:00 PM – 4:00 pm
Seminar: “Facility Assessment”
This course will overview the changes outlined in the Final rule for Medicare and Medicaid Participation which dramatically reforms the regulations for long-term care facilities. Per the regulations, the Facility Wide Resource Assessment (F490) is beneficial to determine the appropriate resources to care for residents during day to day operations and in emergencies. Specifics consist of census, facility resident capacity, types of care considering resident population, types of diseases, staff competencies required with emphasis on resident population, cultural aspects, resources (personnel and equipment), services provided (therapy, pharmacy, etc.), contracts, memorandums of understanding as well as health information technology resources, to name a few. While the document requires revision annually, adjustments are necessary in situations in which the facility encounters significant changes in census or services. You will leave this session with the knowledge to create, update and maintain your Facility Assessment.
Speaker: Kris Mastrangelo, OTR/L, LNHA, MBA, President and CEO of Harmony Healthcare International and industry leader in long term care consulting. She has more than 20 plus years of experience in the industry as an Occupational Therapist and Licensed Nursing Home Administrator.
3.0 CEU’s

Thursday 4:15 pm
District One of ACHCA Regional Meeting
Cocktail Reception
Immediately following

Friday 9:00am – 12:00noon
Seminar: The Shift is ON!! Goodbye PPS, Hello RCS”
This program will describe the proposed RCS system that will replace the current PPS system, and will impact both Medicare Part A rates, as well as, facility operations and data collection. We will review payment structure and rate development components; and how residents’ conditions will affect rates and impact diagnosis coding. There will also be a significant impact on MDS scheduling, which will also be explained.
Presenter: Maureen McCarthy, RN, BS RAC-MT, QCP-MT President and CEO of Celtic Consulting Maureen has been a registered nurse for 30 years with experience as an MDS Coordinator, Director of Nursing, Rehab Director and a Medicare Biller. She is a recognized Leader and expert in clinical reimbursement in the skilled nursing facility environment.
3.0 CEU’s
Future Dates for Conferences 2018
Winter Conference and Annual Meeting at Woodstock Inn & Resort  Jan. 10 - 12
Spring Regional Conference at Newport Harbor Hotel & Marina May 23 – 25
Fall Regional Conference at the Portland Regency  Sept. 26 - 28

New England Fall Regional Conference
Portland Regency Hotel & Spa, Portland, Maine
Thursday, September 27th - Friday, September 29th, 2017

PLEASE !! REGISTER IN ADVANCE TO GET THE BEST RATE – One Registration per individual

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Please make check payable and mail to:
“New England Alliance”
Oriol Health Care
Attn: Robert G. Oriol
52 Boydien Road, Suite 205
Holden, MA 01520

Early Registration | On-Site Registration
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All 3 Seminars | $175 | $225
Thursday AM Seminar | $70 | $90
Thursday PM Seminar | $70 | $90
Friday Seminar | $70 | $90

**Please be mindful of hotel reservation date 9/6/17 by calling 800.727.3436.**
Conference price includes meals listed in the above agenda. **Rooms are $215 (single/double) per night.** For directions and other resort information please visit: www.theregency.com. Public Parking is close by and within walking distance from the hotel. Day Parking is $5.00 and Overnight parking is $12.00. Overnight room reservations are made separately by calling 800.727.3436. Please mention the New England Alliance for the special rate. For additional information please email Bob at roriol@oriolhealthcare.com or call 508.829.1198 or email Angie at amallozzi@oriolhealthcare.com or call 508.829.1102.